

# SERVICES OVERVIEW



## “PATIENT AND PROVIDER ACCESS TO INFORMATION IMPROVES HEALTH OUTCOMES AND SYSTEM EFFICIENCIES”



Healthtech Consultants is the leading Canadian provider of information management services exclusively to the healthcare sector. Our cutting edge strategies, proven methodologies and innovative solutions transform health system management, and care delivery through the use of technology. Our in-house teams of clinicians, health system managers and information specialists know healthcare and understand its unique challenges. We know that results matter. We have solutions that are innovative, realistic, sustainable and tailored to meet your needs. For over 30 years, our real experience has delivered real results by providing patients and clinicians the information they need to drive improved health outcomes.

# REAL EXPERIENCE ■■■ REAL RESULTS

## WE ARE CANADA'S PREFERRED HEALTHCARE IM/IT CONSULTING FIRM FOR FIVE DISTINCT REASONS:

### REAL RESULTS

We have a long track record of successfully delivering innovative solutions to all types of healthcare organizations. We manage over 200 healthcare IM/IT projects annually and are invited back by 95% of our clients because our consultants deliver real results.

### EFFICIENT SERVICE

We deliver services that meet your specifications, timelines and cost structure. We stick to our agreements, keep our services lean and focused, and ensure that our solutions meet your core requirements.

### UNPARALLELED INDUSTRY EXPERIENCE

We have provided services exclusively to the health sector for the past 30 years. Over 75% of our consultants have clinical backgrounds. We are the most experienced Canadian firm in the sector, and our people can relate to clinicians, administrative staff, and senior executives on a level that is unparalleled.

### PRACTICAL KNOWLEDGE

We understand the complexities of the contemporary healthcare landscape. We deliver using proven management strategies and methods, and our clinical professionals have a strong intuitive sense of what works and doesn't. We know how to get things done in the real world because we worked there.

### TAILORED SOLUTIONS

Our clinical background, experience and practical knowledge add up to a nimble, responsive, cost effective and focused solution. We manage complexity and allow you to manage healthcare.

## WE DRIVE HIMSS STAGE PROGRESSION

HEALTHTECH CONSULTANTS HAS BEEN INSTRUMENTAL IN ACHIEVING HIMSS STAGE 6, FOR THREE OF THE FOUR HIMSS STAGE 6 IMPLEMENTATIONS IN CANADA. WE ARE CURRENTLY WORKING WITH CLIENTS TO DELIVER STAGE 7.



# TRANSFORMING HEALTH

Healthtech offers a variety of innovative and meaningful services for all healthcare organizations: from small rural hospitals to complex urban academic health sciences centres, and multi-stakeholder inter-regional shared service organizations. Our services are tailored to maximize the effectiveness of your current people and systems, and the value of your new initiatives. We deliver the services you need to improve patient care, sustain and build out clinical and business operations, and support practitioners delivering care. We work with your people and within your organization, bring additional resources to the table as required, manage complexity, and take care of the heavy lifting. We are trusted, engaged and effective.

Healthtech can optimize your current technologies by providing you with solutions tailored to your organization's requirements, including:

- **Strategic and operational IM/IT planning and management**
- **System and regional Integration**
- **Solution and technology implementation**
- **Clinical adoption support**

## .. REGIONAL EFFICIENCY

HEALTHTECH WORKED WITH THE SASKATCHEWAN ASSOCIATION OF HEALTH ORGANIZATIONS, THE SHARED SERVICES OFFICE, REGIONAL HEALTH AUTHORITIES, GOVERNMENT AGENCIES, THE MINISTRY OF HEALTH, SASKATCHEWAN HEALTH INFORMATION NETWORK, AND THE COUNCIL OF HEALTH CHIEF EXECUTIVE OFFICERS TO CONDUCT A CURRENT STATE ASSESSMENT, FEASIBILITY STUDY, AND THE DEVELOPMENT OF EIGHT BUSINESS CASES, LEADING TO A ROADMAP AND PLAN FOR A PROVINCE WIDE- SHARED SERVICES MODEL. HEALTHTECH WAS RETAINED TO SUPPORT FINANCE, HR, ADMINISTRATIVE AND INFORMATION TECHNOLOGY SHARED SERVICES.





# SOLUTIONS

All situations are unique, but many challenges are shared. In response to these sector-wide challenges we've developed an integrated set of Solutions tailored to your specific requirements in several key business areas. Each Solution is standalone and comprised of all the products and services required to meet your needs.

**OUR SOLUTIONS ARE DESIGNED TO MEET SPECIFIC CLIENT OBJECTIVES IN:**

## **CLINICAL AND BUSINESS TRANSFORMATION**

Remove barriers to change, and improve and optimize your clinical, business and community environments.

## **EMR ADOPTION**

Leverage current systems to their maximum value for healthcare delivery by using the HIMSS Stages as a universal benchmark to measure the status and success of your HCIS implementations.

## **RURAL AND NORTHERN HEALTH**

Enable a community of service and support the full continuum of care in environments with unique challenges related to size, capacity, infrastructure, and resources.

## **TECHNOLOGY MANAGEMENT**

Using expert management skills to build, renew, or optimize current technology uses from the inside.

## **VIRTUAL HEALTH**

Alter the way patients interact with their care providers, utilize system resources, and increase the amount of care that providers can deliver.

## **VENDOR SPECIFIC**

Outlining the benefits and limitations of each application, system or enabling technology and recommending an approach that is specifically tailored to your organization's needs and strategic initiatives.

In certain situations there are advantages to bringing more than one Solution into your service package with Healthtech Consultants. Our people also deliver managed solutions as interim CIOs and department heads, project team leads, subject matter experts and advisors.





## SPECIALTIES

Within our SPECIALTIES we can deliver the collective expertise and services you require to introduce new systems or optimize your current IT investments, upgrade business-critical administrative or clinical systems, or improve the delivery of our broad Solution offerings. Through our SPECIALTIES we deliver comprehensive end-to-end and component services in:

- **Meditech planning, implementation and application support**
- **Strata Health planning and implementation**

Healthtech Consultants supports clinical and business solutions regardless of the third party software or technical vendors involved. We are the recommended solution provider in Canada for MEDITECH and Strata Health.

## MEDITECH

HEALTHTECH CONSULTANTS IS THE ONLY CANADIAN COMPANY RECOMMENDED BY MEDITECH TO PROVIDE MEDITECH ADVANCED CLINICAL APPLICATIONS. WE HAVE THE LARGEST MEDITECH PRACTICE IN THE COUNTRY, AND LED CANADA'S FIRST AND SECOND MEDITECH 6.0 GREEN FIELD IMPLEMENTATIONS, AND HAVE LED OR SUPPORTED ALL MEDITECH 6.X IMPLEMENTATIONS IN CANADA. WE HAVE EXTENSIVE EXPERIENCE AND EXPERTISE IN MEDITECH SYSTEMS IMPLEMENTATIONS ON ALL PLATFORMS - MAGIC, CLIENT SERVER AND 6.X.

## STRATA

HEALTHTECH CONSULTANTS IS THE EXCLUSIVE CANADIAN SERVICE PROVIDER FOR STRATA HEALTH SERVICES.

# REAL RESULTS

The effective management of information in dynamic and complex healthcare environments is a business critical function. We deliver practical and efficient solutions based on clinical experience and knowledge. Our people are driven by a passion to succeed, to deliver real solutions and to improve healthcare. We deliver the services that clients need to improve patient care, sustain and build out clinical and business operations, and reduce costs through greater system efficiencies.

**AT THUNDER BAY REGIONAL HEALTH SCIENCES CENTRE WE DEPLOYED OUR FULL SUITE OF PLANNING, INTEGRATION, IMPLEMENTATION AND CLINICAL ADOPTION SERVICES. WE DELIVERED THE NORTHERN ICT BLUEPRINT, SUPPORTED MANAGEMENT WITH AN INTERIM CIO AND MANAGER OF APPLICATIONS, ASSISTED WITH THE PLANNING OF THE NEW HOSPITAL BUILD, AND DEVELOPED A REGIONAL HELP DESK AND SUPPORT MODEL. WE ALSO IMPLEMENTED CLINICAL DOCUMENTATION AND EDM, AND ROLLED OUT MEDITECH TO SEVEN ACUTE CARE SITES IN NORTHWESTERN ONTARIO.**



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INFORMATION MANAGEMENT AND  
TECHNOLOGY SOLUTIONS”



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