Condensed Interim Consolidated Financial Statements of

# INSCAPE CORPORATION

(Unaudited)

April 30, 2013 and 2012

# INSCAPE CORPORATION CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Unaudited)(in thousands of Canadian dollars)

		April 30		April 30	
	Note	2013		2012	
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents		\$ 8,193	\$	8,921	
Short-term investments		13,035		9,387	
Trade and other receivables	10.4	11,347		11,693	
Inventories	7	4,019		4,293	
Derivative assets	10.2	438		1,026	
Income taxes receivable		45		304	
Prepaid expenses		681		922	
		37,758		36,546	
NON-CURRENT ASSETS					
Property, plant and equipment		22,317		24,555	
Intangible assets		755		1,004	
Derivative assets	10.2	-		401	
Deferred tax assets		3,544		3,035	
		\$ 64,374	\$	65,541	
I IA DII IMIEC					
LIABILITIES					
CURRENT LIABILITIES		Φ 0.55.6	Φ.	0.500	
Accounts payable and accrued liabilities		\$ 9,576	\$	8,500	
Provisions	8	295		335	
		9,871		8,835	
RETIREMENT BENEFIT OBLIGATION		1,012		1,977	
OTHER LONG-TERM OBLIGATIONS	11	731		831	
PROVISIONS	8	285		248	
DEFERRED TAX LIABILITIES		1,966		2,027	
		13,865		13,918	
CAPITAL AND RESERVES					
Issued capital	9	52,853		52,916	
Contributed surplus	9	2,675		2,637	
Accumulated other comprehensive loss		(517)		(646)	
Deficit Comprehensive loss		(4,502)		(3,284)	
		50,509		51,623	
		\$ 64,374	\$	65,541	

See accompanying notes to the condensed interim consolidated financial statements.

Note - These condensed interim consolidated financial statements have not been reviewed by an auditor (signed)

Chairman

Director

Doug C. Lord

Robert G. Long

#### INSCAPE CORPORATION

#### CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)(in thousands of Canadian dollars, except per share amounts)

		Three Months Ended April 30,					V F 1-		
	Note	Inree N	10ntns En 2013	aea A	<b>prii 30,</b> 2012	1	Years Ende	a Ap	2012
	Tiote		2010		2012		2010		2012
SALES	5	\$	16,038	\$	17,549	\$	74,900	\$	78,944
COST OF GOODS SOLD		Ψ	12,411	Ψ	14,010	Ψ	54,997	Ψ	60,947
GROSS PROFIT			3,627		3,539		19,903		17,997
EXPENSES					·		·		
Selling, general and administrative			5,406		5,042		21,404		21,670
Loss on disposals of property, plant and equipment					261		•		424
Unrealized gain on foreign exchange			(93)		128		(95)		(301)
Decrease (Increase) in fair value of derivative assets	10.2		499		(547)		989		(146)
Investment income			(116)		(28)		(385)		(414)
			5,696		4,856		21,913		21,233
LOSS BEFORE TAXES			(2,069)		(1,317)		(2,010)		(3,236)
INCOME TAXES			(639)		(596)		(792)		(1,247)
NET LOSS		\$	(1,430)	\$	(721)	\$	(1,218)	\$	(1,989)
BASIC LOSS PER SHARE	6	\$	(0.10)	\$	(0.05)	\$	(0.08)	\$	(0.14)
SUPPLEMENTAL INFORMATION									
Salaries, wages and benefits included in cost of goods sold			3,783	9	4,435	\$	16,703	\$	18,808
Salaries, wages and benefits included in selling, general and a	dministrati		2,833		2,608		11,358		11,041
Total salaries, wages and benefits		\$	6,616	9	7,043	\$	28,061	\$	29,849
		ф	015		005	Φ	2.206	Φ	2 2 42
Amortization included in cost of goods sold		\$		S		\$	3,206	\$	3,343
Amortization included in selling, general and administrative			185		115	Φ.	704		480
Total amortization		\$	1,002	5	5 1,000	\$	3,910	\$	3,823

See accompanying notes to the condensed interim consoldiated financial statements.

Note - These condensed interim consolidated financial statements have not been reviewed by an auditor

#### INSCAPE CORPORATION

# CONDENSED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

 $\underline{(Unaudited)(in\ thousands\ of\ Canadian\ dollars,\ except\ per\ share\ amounts)}$ 

	Three Months Ended April 30,					Years Ended April 30,				
	<b>2013</b> 2012				2013		2012			
NET LOSS	\$	(1,430)	\$	(721)	\$	(1,218)	\$	(1,989)		
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAXES										
Reclassification of gains on derivatives to income		-		-		-		(207)		
Income tax relating to gains on derivatives		-		-		-		78		
Exchange gain on translating foreign operations		88		(105)		129		366		
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAXES		88		(105)		129		237		
TOTAL COMPREHENSIVE LOSS, NET OF TAXES	\$	(1,342)	\$	(826)	\$	(1,089)	\$	(1,752)		

See accompanying notes to the  $\overline{\text{condensed interim consoldiated financial statements.}}$ 

Note - These condensed interim consolidated financial statements have not been reviewed by an auditor

# INSCAPE CORPORATION

CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)(in thousands of Canadian dollars, except per share amounts)

Year Ended April 30, 2013

			Comprehe	nted Other nsive Loss OCI")		
	Share Capital	Contributed Surplus	Unrealized gain (loss) on derivatives	Cumulative Translation gain (loss)	Deficit	Total Shareholders' Equity
BALANCE - May 1, 2012	\$ 52,916	\$ 2,637	\$ -	\$ (646)	\$ (3,284)	\$ 51,623
Net Loss	-	-	-	-	(1,218)	(1,218)
Other Comprehensive Income	-	-	-	129	-	129
Total Comprehensive Income	-	-	-	129	(1,218)	(1,089)
Share Repurchase	(63)	38	-	-	-	(25)
BALANCE - April 30, 2013	\$ 52,853	\$ 2,675	\$ -	\$ (517)	\$ (4,502)	\$ 50,509

Year Ended April 30, 2012

Teal Ended April 50, 2012				Accumulated Other Comprehensive Loss ("AOCI")																								
	Share Capital	 Contribute d Surplus		gain (loss)		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		gain (loss) on		nulative nslation n (loss)	J	Deficit	Sh	Total areholders' Equity
BALANCE - May 1, 2011	\$ 54,166	\$ 1,946	\$	129	\$	(1,012)	\$	(1,295)	\$	53,934																		
Net Loss	-	-		-		-		(1,989)		(1,989)																		
Other Comprehensive Income	-	-		(129)		366		-		237																		
Total Comprehensive Loss	-	-		(129)		366		(1,989)		(1,752)																		
Share Repurchase	(1,250)	691		-		-		-		(559)																		
BALANCE - April 30, 2012	\$ 52,916	\$ 2,637	\$	-	\$	(646)	\$	(3,284)	\$	51,623																		

See accompanying notes to the condensed interim consoldiated financial statements.

Note - These condensed interim consolidated financial statements have not been reviewed by an auditor

# INSCAPE CORPORATION CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)(in thousands of Canadian dollars)

(Unaddited)(in tilousands of Canadian donars)		Three Months Ended April 30,		Years Ende	d April 30
	Note	2013	2012	2013	2012
NET INFLOW (OUTFLOW) OF CASH RELATED	11000				
TO THE FOLLOWING ACTIVITIES:					
OPERATING ACTIVITIES					
Net loss		\$(1,430)	\$ (721)	\$(1,218)	\$ (1,989
Items not affecting cash:					
Amortization		1,002	1,000	3,910	3,823
Pension expense		158	20	681	593
Unrealized loss (gain) on short-term investments held for trading		43	(30)	36	3)
Decrease (Increase) in fair value of derivative assets	10.2	499	(547)	989	(146
Deferred income taxes		(639)	(596)	(792)	(1,247
Derivative assets and liabilities		-	_	-	578
Share based compensation		(11)	(115)	(100)	(10
Unrealized gain on foreign exchange		(93)	128	(95)	(301
(Gain) Loss on disposal of property, plant and equipment		(2)	261	(8)	410
Employer's contribution to pension funds		(452)	(177)	(1,661)	(1,631
Cash generated from operating activities					
before non-cash working capital		(925)	(777)	1,742	72
Movements in non-cash working capital					
Trade and other receivables		333	(1,263)	415	(2,157
Inventories		34	373	308	(260
Prepaid expenses		262	(80)	242	(114
Accounts payable and accrued liabilities		1,401	(502)	1,027	(309
Provisions		7	119	(12)	(313
Income tax assets and liabilities		276	257	540	(99
Cash generated from (used for) operating activities		1,388	(1,873)	4,262	(3,180
FINANCING ACTIVITIES					
Share repurchase	9	-	(11)	(26)	(559
INVESTING ACTIVITIES					
Short-term investments held for trading		(547)	2,589	(3,684)	9,643
Additions to property, plant and equipment & intangible assets		(383)	(762)	(1,342)	(4,682
Proceeds from disposal of property, plant and equipment		2	-	8	22
Cash (used for) generated from investing activities		(928)	1,827	(5,018)	4,983
Unrealized foreign exchange gain (loss) on cash and cash equivalents		47	(50)	54	132
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		507	(107)	(728)	1,376
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		7,686	9,028	8,921	7,545
CASH AND CASH EQUIVALENTS, END OF PERIOD		\$ 8,193	\$8,921	\$ 8,193	\$ 8,921
CASH AND CASH EQUIVALENTS CONSIST OF:					
Cash		\$ 2,524	\$4,092	\$ 2,524	\$ 4,092
Cash equivalents		5,669	4,829	5,669	4,829
A		\$ 8,193	\$8,921	\$ 8,193	\$ 8,921
CUIDDI EMENTAT INFODMATION		. ,		. ,	- 0,521
SUPPLEMENTAL INFORMATION Income taxes refund received net of taxes paid		\$ 265	\$ (277)	\$ 524	\$ 98

See accompanying notes to the consoldiated financial statements.

Note - These condensed interim consolidated financial statements have not been reviewed by an auditor

#### 1. General information

Inscape Corporation (the Company) is a limited company incorporated in Ontario, Canada, with Class B common shares listed on the Toronto Stock Exchange (TMX). The Company's registered office is 67 Toll Road, Holland Landing, Ontario, Canada.

The Company is an office furniture and wall products manufacturer with production at two facilities in Canada and the United States in approximately 438,000 square feet of space. Inscape serves its customers through a network of authorized dealers.

#### 2. Statement of compliance

These condensed interim consolidated financial statements are prepared in accordance with International Financial Accounting Standard ("IAS") 34 - Interim Financial Reporting.

These financial statements follow the same accounting policies as were used for the consolidated financial statements for the year ended April 30, 2012.

These financial statements were approved and authorized for issuance by the Board of Directors of the Company on June 27, 2013

### 3. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Company's accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

#### 3.1 Critical estimates and judgments in applying accounting policies

The following are the critical estimates and judgments that the management has made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognized in the financial statements.

#### **Critical judgments:**

Allowance for doubtful accounts is based on management judgment and review of any known exposures, customer creditworthiness, and collection experience.

Reserve for inventory is based on the aging of inventory and management's judgment of product life cycles in identifying obsolete items.

Identification of cash generating units for the purposes of performing impairment test of asset is based on management's judgment of what constitutes the lowest group of assets that can generate cash flows largely independent of other assets.

Determination of the functional currency of the Company's various reporting entities is based on management's judgment of the currency environment of each entity.

# 3. Critical accounting judgments and key sources of estimation uncertainty (continued)

# **Critical estimates:**

Estimated useful lives and residual values of intangible asset, property, plant and equipment are based on management's experience, the intended usage of the assets and the expected technological advancement that may affect the life cycle and residual values of the assets.

Defined benefit pension obligations are based on the management's best estimates on the long-term investment return on pension fund assets, the discount rate of obligations, mortality and the future rate of salary increase.

Liability for the Company's performance share units is based on the management's best estimates on the Company's financial performance during the vesting period of the performance share units.

Cash flow projections of the Company's cash generating units for the purposes of performing an impairment test of assets are based on the Company's best estimate of the range of business and economic conditions.

The Company computes an income tax provision in each of the jurisdiction in which it operates. Actual amounts of income tax expense are finalized upon filing and acceptance of the tax return by the relevant authorities, which occur subsequent to the issuance of the financial statements. The estimation of income taxes includes evaluating the recoverability of deferred tax assets based on an assessment of the ability to use the underlying future tax deductions before they expire against future taxable income. The assessment is based upon existing tax laws and estimates of future taxable income. To the extent estimates differ from the final tax returns; net earnings would be affected in a subsequent period.

The Company is subject to taxation in numerous jurisdictions. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company maintains provisions for uncertain tax positions that it believes appropriately reflect its risk with respect to tax matters under active discussion, audit, dispute or appeal with tax authorities, or which are otherwise considered to involve uncertainty. These provisions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all relevant factors. The Company reviews the adequacy of these provisions at the end of the reporting period. It is possible that at some future date an additional liability could result from audits by taxing authorities. Where the final outcome of these tax-related matters is different from the amounts that were initially recorded, such differences will affect the tax provision in the period in which such determination is made.

# 4. Future Accounting Policy Changes

The following new accounting standards issued by IASB are effective for the Company's condensed interim and annual consolidated financial statements beginning on May 1, 2013 except for IFRS 9, which is effective for reporting periods beginning on May 1, 2015. The adoption of these standards, except for IAS 19 "Employee Benefits", is not expected to have a significant impact on the Company's financial position or results of operations. The adoption of IAS 19 "Employee Benefits" will increase the retirement benefit obligation recognised in the Consolidated Statements of Financial Position by about \$3,700, an increase in the related deferred tax asset by about \$1,000, a corresponding increase in Accumulated Other Comprehensive Loss of about \$2,700 in the Consolidated Statements of Changes in Shareholders' Equity and an immaterial increase in the pension expense to be recognized in the Consolidated Statements of Operations.

- (a) IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 establishes principles for the reporting of financial assets and financial liabilities that will provide relevant information to users of financial statements on the amounts, timing and uncertainty of an entity's future cash flows.
- (b) IAS 1 Presentation of Items of Other Comprehensive Income This standard was amended to require entities to group items presented in "Other Comprehensive Income" in two categories based on whether those items will or will not be classified to profit or loss in the future.
- (c) IAS 19 Employee Benefits The amendments eliminate the deferred recognition of gains and losses resulting from defined benefit plans. Defined benefit pension expenses are to consist of service costs, net interest and remeasurements, with remeasurements being recorded in Other Comprehensive Income. For the recognition of pension expense, expected returns on plan assets will be replaced with interest income on plan assets, calculated using the discount rate used to measure the pension obligation. Disclosure relating to defined benefit pension plans will be enhanced to include discussions on risk associated with the plans and description of the amount, timing and uncertainty on the Company's future cash flows.
- (d) IFRS 13 Fair Value Measurements This standard provides guidance on its determination and introduces consistent requirements for disclosures on fair value measurements.
- (e) IFRS 10 Consolidated Financial Statements This new standard provides a control-based requirement for consolidation across all types of interests in other entities.
- (f) IFRS 12 Disclosure of Interests in Other Entities This standard supplements existing disclosure requirements about interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities.

# **5. Segment information**

The Company operates in two principal geographical areas – U.S. and Canada.

The Company's revenue from continuing operations from external customers by geographical location are detailed below.

	T	hree Mont April		Years Ende	d April 30,
		<b>2013</b> 2012		2013	2012
Sales from					
United States	\$	12,993	\$ 13,475	\$ 62,362	\$ 66,149
Canada		3,005	3,814	11,983	11,951
Other		40	260	555	844
	\$	16,038	\$ 17,549	\$ 74,900	\$ 78,944

The following is an analysis of the Company's revenue and results from continuing operations by reportable segments, which are identified on the basis of internal reports about components of the Company that are regularly reviewed by the management in order to allocate resources to the segments and to assess their performance.

The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 2. Segment profit represents the profit earned by each segment without allocation of unrealized foreign exchange and derivative gains and losses, investment income and income tax expense. This is the measure reported to the management for the purposes of resource allocation and assessment of segment performance.

	T	hree Month April 3		Years Ended April 30,					
	2013		2012		2013		2012		
Segment Sales									
Furniture	\$	10,707	\$ 15,545	\$	55,499	\$	64,930		
Movable walls and rollform		5,331	2,004		19,401		14,014		
	\$	16,038	\$ 17,549	\$	74,900	\$	78,944		
<b>Segment Operating Losses</b>									
Furniture	\$	(1,573)	\$ (297)	\$	(1,394)	\$	(2,226)		
Movable walls and rollform		(206)	(1,467)		(107)		(1,871)		
		(1,779)	(1,764)		(1,501)		(4,097)		
Unrealized exchange (gain) loss		(93)	128		(95)		(301)		
Decrease (Increase) in fair value o		499	(547)		989		(146)		
Investment income		(116)	(28)		(385)		(414)		
Loss before taxes		(2,069)	(1,317)		(2,010)		(3,236)		
Provision for income taxes		(639)	(596)		(792)		(1,247)		
Net loss	\$	(1,430)	\$ (721)	\$	(1,218)	\$	(1,989)		

# 6. Earnings per share

The earnings and weighted average number of shares used in the calculation of basic and diluted earnings per share are as follows.

	Three Months Ended April							
Numerator		2013		2012				
Net loss for the quarter for basic and diluted earnings per share	\$	(1,430)	\$	(721)				
Denominator								
Weighted average number of shares outstanding for basic earnings per share		14,373,201		14,385,368				
Dilution impact of stock options		5,046		34,858				
Weighted average number of shares outstanding for diluted earnings per share		14,378,247		14,420,226				
Numerator	Tw	elve Months Er 2013	ıde d	<b>April 30,</b> 2012				
Net loss for the year for basic and diluted earnings per share	\$	(1,218)	\$	(1,989)				
Denominator								
Weighted average number of shares outstanding for basic earnings per share		14,375,236		14,461,370				
Dilution impact of stock options		56,254		76,056				
Weighted average number of shares outstanding for diluted earnings per share		14,431,490		14,537,426				

511,149 potential shares are anti-dilutive and are therefore excluded from the weighted average number of shares for the purposes of diluted earnings per share for the three-month period ended April 30, 2013 (2012-365,194).

258,427 potential shares are anti-dilutive and are therefore excluded from the weighted average number of shares for the purposes of diluted earnings per share for the twelve-month period ended April 30, 2013 (2012-158,427).

#### 7. Inventories

	A	pril 30,	April 30,	
		2012		
Raw materials	\$	2,908	\$ 3,113	
Work-in-progress		330	370	
Finished goods		781	810	
	\$	4,019	\$ 4,293	

The cost of inventories recognized as cost of goods sold during the period was \$11,403 (2012 - \$13,897) for the three-month period and \$51,731 for the twelve-month period (2012 - \$59,786). There was no inventory write-down during the three-month period (2012 - \$57). There was an inventory write-down of \$145 during the twelve-month period (2012 - \$17). There was no reversal of inventory write-down during the three-month and twelve-month periods.

#### 8. Provisions

	Warra	nties (i)	NYW	/CB (ii)	T	otal
Balance at April 30, 2012	\$	209	\$	374	\$	583
Additional provisions recognized		427		-		427
Reductions arising from payments		(247)		(96)		(343)
Reversal of unused amounts		(97)		-		<b>(97)</b>
Currency exchange loss		3		7		10
Balance at April 30, 2013	\$	295	\$	285	\$	580
Current portion	\$	295	\$	-	\$	295
Long-term portion		-		285		285
	\$	295	\$	285	\$	580

- (i)The provision for warranty claims represents the present value of the management's best estimate of the future outflow of economic benefits that will be required under the Company's obligations for warranties. The estimate has been made on the basis of potential warranty claims known to the management.
- (ii) The NYWCB represents provision for an assessment from the New York State Workers' Compensation Board.

On November 22, 2010, the New York State Workers' Compensation Board (the "NYSWC Board") notified the Company of an assessment of US \$784 as the Company's liability to cover the deficit of the Metal Goods and Manufacturers Self Insurance Trust Fund (the "Fund").

#### **8. Provisions (continued)**

In 2005, the Fund filed a complaint with the New York State Supreme Court alleging that the Company must pay US \$70 to cover the Fund's deficit. The Company defended the claim together with 14 other companies that were served the complaint in varying amounts. In 2008, the New York State Supreme Court dismissed the Fund's complaint as without merit. In 2009, the Court rejected the Fund's application for an appeal. The Fund was subsequently dissolved and taken over by the NYSWC Board. In January 2010, the NYSWC Board issued an interim assessment of US \$114 for the Fund's deficit and in November 2010 they revised the assessment to US \$784.

The Company has signed a Memorandum of Understanding (the "MOU") with the NYSWC Board to provide them interim cash flow funding over an eighteen-month period beginning March 2011. In return, the NYSWC Board will not commence an administrative and/or civil action against the Company and vice-versa during the time the MOU is in effect. Either the NYSWC Board or the Company can terminate the MOU by giving ninety days prior written notice of such termination. Based on the funding provision in the MOU, US \$528 was accrued in fiscal year 2011.

In September 2012, at the request of the NYSWC, the Company signed an extension of the MOU to provide the NYSWC an additional six month interim funding from September 2012 to February 2013. The NYSWC has not finalized its assessment as at the date of this report.

# 9. Issued capital

The authorized capital of the Company consists of 7,670,881 Class A multiple voting shares and an unlimited number of Class B subordinated voting shares.

Class A multiple voting shares carry ten votes per share. Class B subordinated shares are listed on the Toronto Stock Exchange and carry one vote per share.

The following is a summary of the changes in issued and outstanding shares of the Company:

Apri	1 30, 2012			Apr	30, 2013
В	alance	Repu	ırchase		Balance
:	5,345,881				5,345,881
9	9,038,320		(11,000)		9,027,320
14	4,384,201		(11,000)		14,373,201
\$	375	\$	-	\$	375
	52,541		(63)		52,478
\$	52,916	\$	(63)	\$	52,853
	14 \$	52,541	Balance Repu 5,345,881 9,038,320 14,384,201 \$ 375 \$ 52,541	Balance         Repurchase           5,345,881         9,038,320         (11,000)           14,384,201         (11,000)           \$ 375         \$ -           52,541         (63)	Balance         Repurchase           5,345,881         9,038,320         (11,000)           14,384,201         (11,000)           \$ 375         \$ -         \$ 52,541           (63)         \$ -         \$ -

#### 9. Issued capital (continued)

The following is a summary of the changes in contributed surplus:

	Apri	April 30, 2012		
Balance, beginning of the period	\$	2,637	\$	1,946
Share repurchase:				
Book value of Class B shares repurchased		63		1,250
Fair value of Class B shares repurchased		25		549
Surplus on share repurchase		38		701
Share repurchase expenses		-		10
Net surplus on share repurchase		38		691
Balance, end of the period	\$	2,675	\$	2,637

#### 10. Financial instruments

### 10.1 Capital risk management

The Company's objectives when managing capital are to safeguard the entity's ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders through growth in earnings.

Management defines capital as the Company's total capital and reserves excluding accumulated other comprehensive income (loss) as summarized in the following table:

	A	April 30,		
		2013		
Issued capital	\$	52,853	\$	52,916
Contributed surplus		2,675		2,637
Deficit		(4,502)		(3,284)
	\$	51,026	\$	52,269

The Company manages its capital structure and makes modifications in response to changes in economic conditions and the risks associated with the underlying strategic initiatives. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, or draw on its line of credit.

#### 10.2 Foreign currency risk management

The Company's activities expose it primarily to the financial risks of changes in the U.S. dollar exchange rates. The Company enters into a variety of derivative financial instruments to hedge the exchange rate risk arising on the anticipated sales of office furniture to the U.S. The use of financial derivatives is governed by the Company's policies approved by the Board of Directors. Compliance with policies and exposure limits is reviewed by the Board on a regular basis. The Company does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

#### **10. Financial instruments (continued)**

As at April 30, 2013, the Company has 5 U.S. dollar forward contracts with settlement dates ranging from May 2013 to April 2014. The total nominal amounts under the contracts are U.S \$36 million. Dependent on the spot CAD/USD rate on each settlement date, the Company can sell U.S. dollars at rates ranging from \$1.0 CAD/USD to \$1.08 CAD/USD. These contracts had a mark-to-market net gain of U.S. \$0.4 million, which was recognized on the consolidated statements of financial position as derivative assets. Any changes in the net gain or loss from the prior reporting period due to addition of forward contracts, movements in the U.S. currency exchange rate and reclassification of the unrealized gains or losses to realized income or loss are recognized on the consolidated statements of operations as increase or decrease in fair value of derivative assets or liabilities of the period. The following reconciles the changes in the derivatives at the beginning and the end of the year:

Fair value of derivative assets as at April 30, 2012		1,427
Changes in fair value during the period:		
Fair value of new contracts added		54
Fair value of contracts settled		(1,157)
Increase in fair values of outstanding contracts		114
Net decrease in fair value of derivative assets		(989)
Fair value of derivative assets as at April 30, 2013	\$	438

### Foreign currency sensitivity analysis

Based on the existing average U.S. currency hedge contract rates and the mix of U.S. dollar denominated sales and expenses for the year ended April 30, 2013, a 5% change in the Canadian dollar against the U.S. dollar would have an impact of about \$95 on the Company's earnings (2012 – \$690). The current year's foreign currency sensitivity was lower than last year due to higher amount of U.S. currency hedged contracts during the current year.

### 10.3 Interest rate risk management

The Company's cash equivalents and short-term investments are subject to the risk that interest income will fluctuate because of changes in market interest rates. The Company manages the interest rate risk by investing in highly liquid financial instruments with staggered maturity dates. For the year ended April 30, 2013, each 100 basis point variation in the market interest rate is estimated to result in a change of \$88 in the Company's investment income (2012 - \$120).

#### 10. Financial instruments (continued)

# 10.4 Credit risk management

The Company's cash and cash equivalents, short-term investments, trade accounts receivable and derivative assets are subject to the risk that the counter-parties may fail to discharge their obligation to pay the Company. The Company's investment policy specifies the types of permissible investments, the minimum credit ratings required and the maximum balances allowed. The purchase of any securities carrying a credit rating below BBB for bonds or R1-Low for commercial paper is prohibited. Management reports to the Board of Directors quarterly the Company's investment portfolios to demonstrate their compliance with the investment policy. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Company has credit policies and procedures to manage trade accounts receivable credit risk by assessing new customers' credit history, reviewing of credit limits, monitoring aging of accounts receivable and establishing an allowance for doubtful accounts based on specific customer information and general historical trends. Trade receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable. As at April 30, 2013, the allowance for doubtful accounts was \$423 (April 30, 2012 - \$131).

#### 10.5 Liquidity risk management

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. The Company's liquidity risk is very limited as its cash, cash equivalents and short-term investments are consistently in excess of the financial liabilities.

The Company is debt-free and has access to financing facilities, which were unused at the end of the reporting period (2012: unused). The Company expects to meet its other obligations from operating cash flows and proceeds of maturing financial assets.

# 10.6 Fair value hierarchy

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# 10. Financial instruments (continued)

April 30, 2013	Level 1		Level 2		Level 3	
Short-term investments	\$ 13,035		\$	- \$		-
Derivative assets		-		438		-
	\$	13,035	\$	438	\$	-

April 30, 2012	Le	evel 1	L	evel 2	Level 3	
Short-term investments	\$	9,387	\$	-	\$	-
Derivative assets		-		1,426		=
	\$	9,387	\$	1,426	\$	-

There were no transfers between Level 1, 2 and 3 in the periods.

# 11. Other long-term obligations

Other long-term obligations are comprised of the fair value of the Company's stock-based compensation liabilities as follows:

	April 3	April 30, 2013		
Deferred Share Units	\$	444	\$	387
Stock Options		245		367
Performance Share Units		42		77
	\$	731	\$	831

# 12. Related party transactions

Compensation of key management personnel

The following was the remuneration of directors and other members of key management personnel, including President and Chief Executive Officer, Chief Financial Officer, Executive VP Marketing and Product Development, VP Manufacturing and VP Human Resources (2012 – key management personnel included President and Chief Executive Officer, Chief Financial Officer, Executive VP Sales and Distribution, VP Manufacturing and VP Human Resources).

	Three Months Ended April 30,			ıde d	Twelve Months Ende April 30,			
	20	013	2	012	2	2013	2	2012
Salaries and short-term benefits	\$	271	\$	399	\$	1,383	\$	1,367
Post-employment benefits		5		4		16		15
Share-based compensation		(11)		(76)		82		(10)
	\$	265	\$	327	\$	1,481	\$	1,372

# 13. Contingent liability

In February 2013, the Company received a Request for Information from the New York State Department of Environmental Conservation ("NYSDEC"). The request related to an environmental remediation of a site used to be occupied by Dowcraft Corporation about three years before the Company acquired the ownership of the Corporation in 2001 and changed its name to Inscape (New York) Inc. The previous owner of Dowcraft Corporation entered into an Order on Consent with the NYSDEC and agreed to assume the liabilities for the site's remediation but has prematurely ceased to perform the remediation work under the Order. Pursuant to the New York State Environmental Conservation Law, the NYSDEC issued the Request for Information to the Company to obtain information about additional potentially responsible parties for the remediation work. The Company has provided the information as requested.

As of the date of this report, the Company has not received any additional information requests or assessments from the NYSDEC. The Company is uncertain of its liabilities for or the financial effect of the remediation work to be performed.