

# CORPORATE OVERVIEW



# VISION

“PATIENT AND PROVIDER  
ACCESS TO INFORMATION  
IMPROVES HEALTH OUTCOMES  
AND SYSTEM EFFICIENCIES”



Healthtech Consultants is the leading Canadian provider of information management services exclusively to the healthcare sector. Our cutting edge strategies, proven methodologies and innovative solutions transform health system management, and care delivery through the use of technology. Our in-house teams of clinicians, health system managers and information specialists know healthcare and understand its unique challenges. We know that results matter. We have solutions that are innovative, realistic, sustainable and tailored to meet your needs. For over 30 years, our real experience has delivered real results by providing patients and clinicians the information they need to drive improved health outcomes.

# GROWING

Founded by Susanne Flett in 1983 we were an early leader in the innovative uses of information technology to improve patient care. We have grown from a local, boutique technology consultancy, into a pan-Canadian leader in IM/IT solutions for the health sector. Our experienced team has delivered over 1,000 client engagements in the last five years and will use that experience to deliver continuing growth. Supported by a team of corporate services professionals headquartered in Toronto, our consultants live and work across Canada, delivering services in their communities.



# WELL MANAGED

Our senior management, led by Susanne Flett, President of Healthtech Consultants, are experienced consultants, clinicians, IM/IT professionals, and ground-breaking business leaders. Our management has the proven capacity to lead complex multi-stakeholder projects, and deliver transformational change in healthcare. Our consulting leaders are subject matter experts in their fields, with the experience, knowledge and acumen required to deliver results to our clients.

# REAL EXPERIENCE

## EXPERIENCED

We bring unparalleled clinical experience and knowledge to our clients. Our people have the clinical, IT, and business backgrounds necessary to get the job done right – every time – anywhere. We have the vision and knowledge needed to deliver information solutions, balanced by the practical experience of what works, and what doesn't.

## EFFICIENT

We deliver cost efficient services. With many years of clinical and project management experience, our people truly understand client requirements. We deliver high-quality services efficiently, through the use of our proprietary methodologies. Our deep pool of subject matter experts allows us to bring forward expertise, as required, and to significantly reduce the ramp-up and preparatory time required by generalists.





# ■ ■ REAL RESULTS

## PRACTICAL

We monitor and manage risk, design suitable project management solutions, continuously transfer knowledge to client staff, and effectively engage stakeholders at all levels. More importantly, our people have a strong intuitive sense of what works and what doesn't. We get things done at all levels, in complex multi-jurisdictional environments, with diverse institutional, provider and community interest groups.

## TAILORED

We deliver our experience-based solutions at all levels from ward to board, arctic hamlet to metropolitan area, and health region to federal jurisdiction. Working closely with senior leaders, clinicians and IT experts, our clinical and business professionals develop the strategies and project plans suited to specific environments and requirements. We keep projects simple, transparent, efficient and on target.

# TRANSFORMING HEALTH

Our services improve patient care, sustain and build out clinical and business operations, and reduce costs through greater system efficiencies.

Our services include:

- **Strategic and operational IM/IT planning and management**
- **System and regional integration**
- **Solution and technology implementation**
- **Clinical adoption support**

All situations are unique, but many challenges are shared. We provide an integrated set of services within Solutions tailored to respond to specific common client objectives in:

- **Clinical and Business Transformation**
- **EMR Adoption**
- **Rural and Northern Health**
- **Technology Management**
- **vHealth**
- **Vendor Specific Services**

Our in-house Specialty services include:

- **MEDITECH planning, implementation and application support**
- **Strata Health planning and implementation**



**.. HEALTHTECH IS THE  
ONLY CANADIAN  
COMPANY  
RECOMMENDED BY  
MEDITECH TO PROVIDE  
ADVANCED MEDITECH  
CLINICAL CONSULTING  
SERVICES AND THE  
SOLE CANADIAN  
SERVICE PROVIDER  
FOR STRATA HEALTH.**



## REAL RESULTS

The effective management of information in dynamic and complex healthcare environments is a business critical function. We deliver practical and efficient solutions based on clinical experience and knowledge. Our people are driven by a passion to succeed, to deliver real solutions and to improve healthcare. We deliver the services that clients need to improve patient care, sustain and build out clinical and business operations, and reduce costs through greater system efficiencies.

### **..WE DRIVE HIMSS STAGE PROGRESSION**

**HEALTHTECH CONSULTANTS HAS BEEN INSTRUMENTAL IN ACHIEVING HIMSS STAGE 6, FOR THREE OF THE FOUR HIMSS STAGE 6 IMPLEMENTATIONS IN CANADA. WE ARE CURRENTLY WORKING WITH CLIENTS TO DELIVER STAGE 7.**

“**HEALTHTECH CONSULTANTS  
TRANSFORMS HEALTHCARE  
WITH INNOVATIVE INFORMATION  
MANAGEMENT AND  
TECHNOLOGY SOLUTIONS**”



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