

# Mediative is a digital advertising and solutions provider for national agencies and advertisers

### **QUICK FACTS**

**Employees:** Over 150

President: Patrick Lauzon (patrick@ypg.com)

Offices: Offices in Montreal, Toronto, Kelowna and Vancouver

**Ownership:** Yellow Pages Group (TSX: YLO.UN)

#### **SERVICES**

#### **YPG Ad Network**

#### **Data-driven local Ad Network:**

- Access to 17M unique visitors each month across print, online, mobile and digital out-of-home (OOH) platforms.
- Location-based marketing solutions to maximize presence on online, mobile and print properties.

#### **Mediative Performance**

#### **Performance marketing solutions:**

• Display targeting solutions, SEO, SEM and social media platform, leads management and detailed reporting capabilities.

#### THE NETWORK

We have direct access to a network of media properties including YellowPages.ca™, AutoTRADER.ca and RedFlagDeals.com, that reaches approximately 17M unique visitors monthly, helping advertisers get found by customers who are actively searching and ready to buy.

Mediative sells online advertising for more than 40 third-party publishers with premium brands across key channels including retail, health, lifestyle, family and entertainment.

#### THE PEOPLE

We have a best-in-class team of digital media strategists and research experts as well as leading marketing specialists. We also benefit from YPG's sales force, one of the largest in Canada.

#### THE PLATFORM

Our data-driven local ad platform provides a clear and simple solution for agencies and clients to buy, track and optimize media across online, mobile, print, display and social networks.

#### **THE COMPANIES**

#### **YPG Ad Network**

## **LPTREND** media

Leading independent online advertising representation firm **Co-Founders:** Duke McKenzie

duke.mckenzie@mediative.ca
Jaimie Grossman

jaimie.grossman@mediative.ca **Website:** www.uptrendmedia.com



Retail advertising agency

**President** 

& Founder: Oscar Sachs

oscar.sachs@mediative.ca

Sales VP: Chris Law

chris.law@mediative.ca

Website: www.adsplashmedia.com

#### **Mediative Performance**

# ENQUIRO

Leading search engine marketing and usability agency

Co-Founders: Gord Hotchkiss

gord.hotchkiss@mediative.ca

Bill Barnes

bill.barnes@mediative.ca

**Website:** www.enquiro.com

# acquisio≡

Productivity platform designed for SEM agencies

**President:** Martin Le Sauteur

mlesauteur@acquisio.com

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