



Reed Job Index by sector

Sector	Dec '09	Apr '11	May '11	Jun '11	Jul '11	Aug '11	Sep '11	Oct '11	Nov '11	Dec '11	Jan '12	Feb '12	Mar '12	Apr '12
National	100	125	121	125	122	122	121	129	133	121	123	140	142	134
Accountancy	100	128	125	136	130	130	129	130	138	128	127	132	123	126
Accountancy (Qualified)	100	128	124	130	127	134	133	142	156	144	142	158	163	154
Admin, Secretarial & PA	100	140	137	131	129	138	134	134	140	130	134	136	131	132
Banking	100	92	93	92	80	86	75	86	80	71	68	65	74	65
Charity & Voluntary	100	119	143	123	112	122	123	166	130	120	142	98	95	114
Construction & Property	100	116	107	116	124	129	130	126	125	109	110	140	140	145
Customer Service	100	140	128	125	121	124	127	136	133	125	125	120	126	130
Education	100	117	111	99	92	73	82	90	102	98	97	130	160	117
Energy	100	80	71	80	69	72	81	92	108	99	92	129	101	126
Engineering	100	159	153	181	171	165	166	178	192	170	171	218	230	233
Estate Agency	100	127	120	124	130	126	124	138	149	122	146	149	159	158
Financial Services	100	116	111	117	112	102	106	114	115	104	104	114	102	107
General Insurance	100	138	138	148	145	142	128	140	143	132	132	125	138	112
Health & Medicine	100	172	77	73	74	79	80	81	88	88	84	115	103	91
Hospitality & Catering	100	88	117	120	106	105	105	110	125	134	101	122	157	151
Human Resources	100	115	148	138	145	142	130	134	139	137	130	128	117	135
IT & Telecoms	100	156	149	149	151	149	149	173	190	173	174	183	172	172
Legal	100	152	107	120	116	113	114	114	131	115	115	117	124	124
Leisure & Tourism	100	109	168	174	184	176	175	167	211	154	150	194	156	129
Manufacturing	100	147	139	155	150	145	150	144	149	124	124	151	160	157
Marketing & PR	100	141	136	152	143	148	133	143	136	123	132	141	138	127
Media, Digital & Creative	100	163	138	151	142	146	147	157	144	139	144	130	131	135
Motoring & Automotive	100	107	99	101	123	116	165	161	170	158	165	198	196	194
Purchasing	100	117	116	101	113	122	115	126	120	121	127	138	140	134
Recruitment Consultancy	100	109	103	102	105	108	110	115	111	101	106	116	120	118
Retail	100	118	139	147	152	136	134	145	126	107	113	139	145	139
Sales	100	139	135	136	135	135	133	143	143	128	135	143	138	133
Scientific	100	125	120	129	119	110	103	115	129	116	117	155	161	154
Security & Safety	100	77	79	83	79	93	99	89	97	98	105	145	98	139
Social Care	100	61	55	59	54	60	65	77	75	64	66	78	97	85
Strategy & Consultancy	100	178	183	165	168	148	156	155	161	153	150	171	209	163
Training	100	83	76	79	71	71	64	81	64	61	69	79	79	75
Transport & Logistics	100	171	188	186	194	206	201	220	204	165	161	170	182	193

Reed Salary Index by sector

Sector	Dec '09	Apr '11	May '11	Jun '11	Jul '11	Aug '11	Sep '11	Oct '11	Nov '11	Dec '11	Jan '12	Feb '12	Mar '12	Apr '12
National	100	99	98	98	99	97	97	97	98	99	98	100	99	98
Accountancy	100	99	100	100	102	101	101	102	101	98	98	101	102	102
Accountancy (Qualified)	100	92	98	96	98	98	98	99	98	91	92	97	97	99
Admin, Secretarial & PA	100	95	105	107	103	102	104	103	104	98	99	106	106	105
Banking	100	100	119	123	120	117	112	113	112	101	100	121	115	111
Charity & Voluntary	100	94	97	105	110	105	101	101	93	90	93	99	95	96
Construction & Property	100	91	92	92	91	87	89	92	96	92	88	93	90	89
Customer Service	100	100	102	105	104	102	100	101	103	99	100	106	106	105
Education	100	102	100	100	100	97	94	96	97	95	98	96	97	97
Energy	100	83	81	90	82	76	80	87	90	82	75	88	86	86
Engineering	100	93	93	93	93	91	93	92	94	93	95	94	97	96
Estate Agency	100	118	110	112	107	108	102	109	110	98	110	109	109	108
Financial Services	100	97	96	97	96	95	98	100	102	110	105	103	102	110
General Insurance	100	98	99	98	101	98	97	98	101	100	103	103	104	101
Health & Medicine	100	94	95	91	95	91	90	90	90	91	93	95	98	99
Hospitality & Catering	100	105	101	106	109	107	105	103	104	107	104	103	105	105
Human Resources	100	100	106	102	100	106	106	103	101	100	98	103	100	101
IT & Telecoms	100	92	101	97	99	101	97	96	98	94	93	98	97	99
Legal	100	90	87	87	80	83	78	78	84	85	83	85	87	84
Leisure & Tourism	100	93	96	95	89	91	97	102	98	90	100	102	99	92
Manufacturing	100	97	92	89	87	89	87	86	91	96	94	95	96	97
Marketing & PR	100	98	106	106	103	106	106	104	105	96	95	103	104	103
Media, Digital & Creative	100	98	98	101	98	100	101	100	101	92	93	97	100	101
Motoring & Automotive	100	94	98	98	94	97	95	90	93	95	102	101	100	95
Purchasing	100	97	96	95	98	102	97	95	94	90	97	95	97	96
Recruitment Consultancy	100	105	105	105	109	113	114	109	109	108	108	112	114	108
Retail	100	117	118	108	108	110	112	116	112	104	106	108	108	110
Sales	100	101	101	103	106	104	102	104	102	101	101	104	104	101
Scientific	100	94	96	94	92	92	94	90	89	90	92	92	93	91
Security & Safety	100	77	81	79	79	82	91	81	85	84	93	89	77	78
Social Care	100	74	72	76	76	72	72	71	69	77	82	74	73	71
Strategy & Consultancy	100	96	110	122	118	112	116	112	113	109	102	117	118	106
Training	100	109	108	109	110	105	106	103	107	99	106	113	107	109
Transport & Logistics	100	92	92	93	91	89	90	88	93	92	94	96	94	92

Reed Job Index by region

Region	Dec '09	Apr '11	May '11	Jun '11	Jul '11	Aug '11	Sep '11	Oct '11	Nov '11	Dec '11	Jan '12	Feb '12	Mar '12	Apr '12
National	100	125	121	125	122	122	121	129	133	121	123	140	142	134
East Anglia	100	132	133	142	139	138	141	147	144	135	139	152	155	148
East Midlands	100	119	119	128	129	124	122	130	134	122	127	141	152	142
London	100	132	126	128	125	127	125	135	142	129	130	148	148	141
North East England	100	130	127	123	119	123	115	121	115	102	111	132	142	129
North West England	100	111	106	112	108	105	108	114	121	111	109	130	131	122
Northern Ireland	100	107	121	118	93	108	109	118	120	96	124	153	145	141
Scotland	100	127	119	119	122	125	115	125	124	114	111	129	126	125
South East (excl. London)	100	129	125	129	125	125	123	130	135	123	125	141	142	136
South West England	100	126	124	127	130	125	123	131	135	123	126	147	148	135
Wales	100	114	105	103	104	99	100	112	105	96	89	102	107	105
West Midlands (Region)	100	137	132	133	133	135	140	148	150	130	131	152	160	150
Yorkshire and Humberside	100	130	124	123	124	128	133	142	140	129	131	145	154	141

Reed Salary Index by region

Region	Dec '09	Apr '11	May '11	Jun '11	Jul '11	Aug '11	Sep '11	Oct '11	Nov '11	Dec '11	Jan '12	Feb '12	Mar '12	Apr '12
National	100	99	98	98	99	97	97	97	98	99	98	100	99	98
East Anglia	100	98	98	100	97	97	98	100	101	102	103	104	103	99
East Midlands	100	96	98	96	96	92	92	94	93	94	95	100	99	97
London	100	98	97	99	100	98	97	96	96	97	97	100	99	96
North East England	100	92	94	101	99	94	90	90	92	93	93	101	97	93
North West England	100	98	99	100	99	97	97	97	100	99	101	103	102	99
Northern Ireland	100	101	102	91	91	90	94	91	94	94	97	99	101	106
Scotland	100	100	100	104	100	95	96	98	98	97	100	100	100	98
South East (excl. London)	100	100	99	99	99	99	98	99	99	100	100	103	102	100
South West England	100	97	100	97	97	97	96	96	98	97	98	102	99	98
Wales	100	99	97	102	94	94	95	96	102	95	97	101	97	95
West Midlands (Region)	100	99	98	99	100	97	98	97	97	99	99	101	102	98
Yorkshire and Humberside	100	100	100	100	100	99	98	98	101	101	100	105	103	100